

# Post Event Report 2025

14th - 15th October 2025

[WWW.AFSIC.NET](http://WWW.AFSIC.NET)



Investing in Africa



# AFSIC Event Overview

AFSIC – Investing in Africa 2025 took place in London from 14–15 October 2025, marking the 12th edition of this flagship investment event. Widely regarded as the leading Africa investment conference globally, AFSIC 2025 once again brought together a powerful network of African business leaders, global investors, development finance institutions, and government representatives to accelerate investment into Africa's most promising opportunities.

AFSIC 2025 provided delegates with a high-impact, structured platform to discover investment-ready projects, engage with senior decision-makers, and explore sector-specific opportunities across Africa's rapidly evolving economies. The key offerings included:

## Unparalleled Networking Opportunities

Over 1200 senior-level delegates attended, including representatives from DFIs, institutional investors, private equity and venture capital funds, African corporates, and government agencies. The event's app and structured meeting platform enabled thousands of one-on-one connections.

## Diverse Investment and Sectoral Tracks

Delegates participated in deep-dive sessions across key sectors including infrastructure, fintech, agriculture, manufacturing, energy transition, banking, investing, sustainable development and climate finance. These sessions were curated to offer both strategic insight and actionable investment leads.

## Country Investment Summits

AFSIC 2025 featured fourteen country-focused summits that showcased investment opportunities in specific markets in Uganda, Mauritius, Ethiopia, Botswana, Sierra Leone, Kenya, South Africa, Ghana, Rwanda, Zimbabwe, Malawi, Nigeria, Egypt & Tanzania.

## Deal Book and Investment Dashboard

A curated Deal Book profiling 350+ African projects was released to delegates, offering exclusive access to pre-screened investment opportunities. In addition personalised sponsor deal books focusing on specific sectors or countries were distributed. The African Investments Dashboard and Africa Business Opportunities Dashboard provided digital tools to source and track live deals and trade leads.

## Live Pitching & Capital Raising Support

The event hosted multiple 'Meet the Investor' pitching sessions where African businesses directly engaged with a wide variety of global investors. Initiatives such as the Manufacturing Africa Pitch Room supported investor-ready businesses with high potential for scale and impact.

## Thought Leadership & Insight

The agenda featured over 340+ expert speakers covering emerging trends in African markets, sustainable investment strategies, regulatory frameworks, and financial innovation-providing delegates with current insights and practical takeaways.

**90%** delegates consist of Senior Leadership & Decision Makers

**9560** connections made using the Event App

**350+** Capital raising opportunities in the AFSIC Deal Book

**US\$10bn+** worth deals profiled onsite

**300+** Investors

**1200+** Delegates

**340+** Speakers



# AFSIC Event Gallery

There are these moments in investing where you feel like you are right place, right time - and that's how ecosystem events have been leaving me feeling about investing in Africa right now.

In the last two weeks with **AFSIC - Investing in Africa** bringing African investors to London from all over the world, I've had so many exciting conversations about investing in Africa.

**Quona Capital**



It was my first time attending **AFSIC - Investing in Africa** - annual gathering of investors, businesses, deal makers, and banks. I must admit, I was deeply inspired by the shared determination to advance our continent. My conversations went beyond loans to diverse capital-raising instruments such as bonds, trade facilities, guarantees, quasi-equity, mezzanine, and securitisation structures.

**NMB Bank Plc**

Some of the most important conversations shaping Africa's financial future aren't happening in boardrooms but in places like **AFSIC - Investing in Africa**, where ideas meet capital.

AFSIC was a reminder that Africa's future is already unfolding. The question is: who will shape it?

**Jali Finance**



Some journeys don't begin at airports or conference halls, they begin in quiet conviction.

**AFSIC - Investing in Africa**, wasn't just another event. It felt like a gathering of believers, those who know that Africa's future isn't a chapter waiting to be written, but a force already in motion.

I walked into those rooms not just to listen, but to witness. And what I saw was powerful: investors speaking of responsibility, policymakers speaking of dignity, and visionaries daring to place Africa, not at the margins, but at the center of global influence.

**Pioneering Constitutional Climate Finance**



Investing in Africa | Africa's Investment Event | 14th - 15th October 2025 | [WWW.AFSIC.NET](http://WWW.AFSIC.NET)



A fantastic evening at **AFSIC - Investing in Africa** Meet African Dealmakers Event

It was great to connect with so many investors, innovators, and industry leaders at #AFSIC2025, a leading platform driving investment and capital market development across Africa.

The discussions and energy in the room reflected the growing momentum behind productive, sustainable and inclusive growth on the continent.

**British International Investment**

This year's **AFSIC - Investing in Africa** was nothing short of inspiring, a convergence of some of the brightest minds and boldest ideas driving investment and innovation across Africa.

From panel sessions on Securitization and Capital Market investments, to thought-provoking discussions on Innovations Shaping Africa, Fintech & Digital transformation, and the always vibrant Deal Rooms, the event was a true reflection of Africa's evolving financial landscape and the immense potential waiting to be unlocked.

It was an incredible opportunity to engage with investors, development partners, and ecosystem leaders exploring sustainable growth pathways for the continent.

**Capital Market**



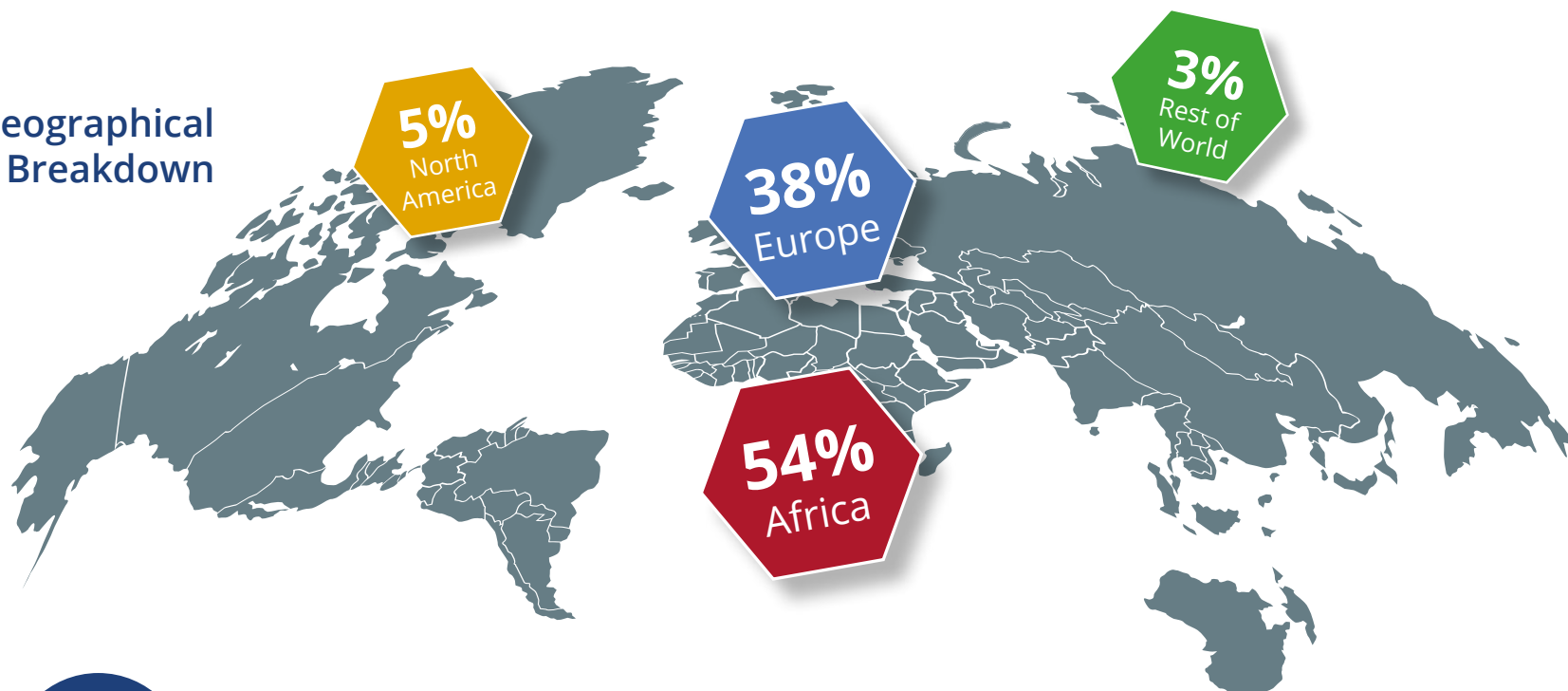
The team was proud to participate in **AFSIC - Investing in Africa** last week, engaging with allocators, development financiers and private credit leaders focused on deploying capital into Africa and Latin America.

**Challenger Management Ltd**



# AFSIC 2025 in Numbers

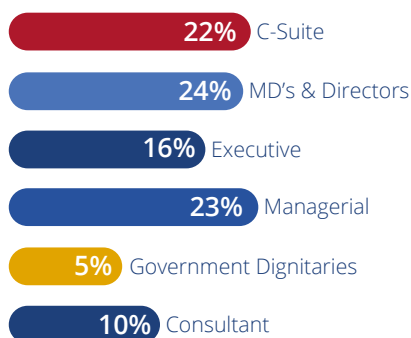
## Geographical Breakdown



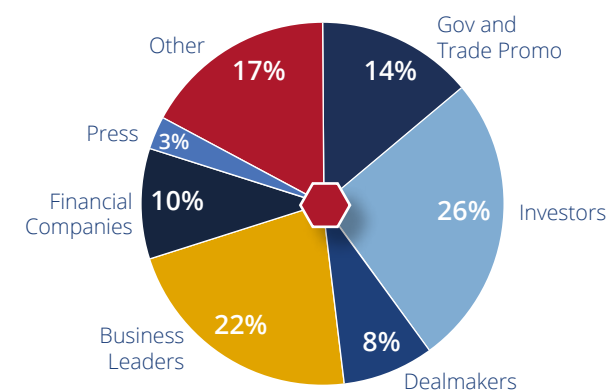
## Sessions & Speakers



## Profile of Attendees



## Business categories of Attendees



# Key Successes and Outcomes

**AFSIC 2025 reinforced its role as a powerful dealmaking platform and convener of investment momentum into Africa. Notable achievements include:**

- **Over US\$10 Billion in Investment Opportunities Showcased**

The combined pipeline of projects presented across the event—via Deal Books, pitch sessions, and summit showcases—represented over US\$10 billion in investment-ready opportunities across Africa.

- **Strong Participation from Global DFIs and Private Capital**

AFSIC 2025 attracted significant engagement from major development finance institutions and private investors. Many reported initiating follow-up discussions on live deals post-event.

- **Enhanced Quickfire pitching format**

The New Quickfire 60 Second Snapshot format in the Meet the Investors room curated high-impact networking opportunities and helped participating African companies gain valuable exposure and investment leads, with several companies reporting investor engagement post-pitch.

- **Sustainability and Inclusivity Front and Centre**

The event's alignment with the global sustainability agenda was evident, with focused sessions on green finance, climate-smart investments, youth and women-led enterprises, and inclusive business models.

- **Country Engagement and Market Entry Facilitation**

National investment promotion agencies and ministries used AFSIC to present their jurisdictions as attractive investment destinations, contributing to improved investor-market connectivity.

**AFSIC – Investing in Africa 2025 successfully delivered a dynamic and results-oriented platform for catalyzing investment into Africa. With its strong focus on tangible outcomes, high-level networking, and curated deal facilitation. AFSIC continues to play a critical role in driving sustainable economic growth across the continent.**

**Preparations are already underway for AFSIC 2026, with an even greater emphasis on scaling up capital flows, accelerating multi-sector investment flows into Africa and advancing deal execution.**



# Key takeaways from the 2025 industry streams

## **BANKING** Building on Success

- The banking panels explored Africa's rapidly evolving financial landscape — from emerging market opportunities and fintech innovation to microfinance and early-stage investment.
- Discussions highlighted how digital transformation, AI-driven solutions, and strategic partnerships boosted profitability and efficiency across the sector.
- Panellists also examined sustainable microfinance models empowering small businesses and entrepreneurs, and the balance between local and global capital needed to drive Africa's financial services from seed to scale.

## **AGRICULTURE** Abundant Opportunities

- The agriculture panels showcased how innovation and investment are transforming Africa's farming future.
- Discussions highlighted the use of AI, IoT, and data analytics in precision agriculture to boost yields, reduce waste, and build resilience through drought-tolerant crops, vertical farming, and sustainable irrigation.
- Panellists explored climate finance opportunities — from green bonds to carbon credits — and emphasized the importance of public-private partnerships in scaling climate-smart agriculture.
- The sessions also examined strategies to strengthen agri-value chains and unlock capital to drive sustainable agricultural growth across the continent.

## **FINTECH & INNOVATION** Harnessing the Revolution

- The fintech panels highlighted how innovation and investment are redefining Africa's digital and financial landscape.
- Discussions explored how startups and scale-ups are disrupting traditional markets, fueling a vibrant technology ecosystem across the continent.
- Panellists examined the transformative role of AI in revolutionizing payments, lending, and wealth management, while enhancing efficiency and customer experience.
- The sessions also showcased Africa's shift from leapfrogging to leading in digital innovation, emphasizing how fintech is driving financial inclusion, empowering the unbanked, and shaping the future of payments and investment across the continent.

## **INFRASTRUCTURE** Strengthening Foundations

- The infrastructure panels highlighted initiatives to drive Africa's industrial and transport transformation.
- Discussions focused on building robust transport and logistics networks, integrating digital technologies to enhance industrialization, and advancing e-mobility to improve mass transit while reducing carbon emissions.
- Panellists also explored innovative funding solutions, including impact investing, green bonds, and the role of DFIs and sovereign wealth funds in supporting long-term, sustainable infrastructure projects across the continent.

## **INVESTING** Driving Economic Growth

- The investing panels highlighted strategies driving sustainable growth and innovation across Africa's financial landscape.
- Sessions explored climate-adaptive and data-driven investment approaches, opportunities in public equity markets, and the role of private equity, venture capital, and alternative investments in fueling business growth.
- Panellists examined how innovative financing solutions, including private credit and inclusive digital finance, are closing funding gaps for SMEs and early-stage fintechs.
- Discussions also emphasized cross-border collaboration, leveraging US institutional capital, and harnessing digital tools to strengthen Africa's capital markets, unlock value, and support long-term economic resilience.

## **POWER** Transitioning to Green Energy

- The power panels highlighted Africa's energy transformation and investment opportunities.
- Discussions covered expanding reliable energy infrastructure, unlocking sustainable and climate-adaptive solutions, and harnessing decentralized off-grid technologies to serve underserved communities.
- Panellists explored innovative financing models, including blended finance, and addressed challenges in renewable energy, grid integration, and energy storage.
- The sessions also showcased Africa's solar potential and the high-growth investment opportunities it presents for driving long-term progress.

## **SUSTAINABLE DEVELOPMENT** Addressing the Goals

- The sustainable development panels highlighted strategies for fostering inclusive and long-term growth across Africa.
- Discussions focused on empowering marginalized communities, supporting SMEs, and promoting gender equality, while advancing sustainable infrastructure, renewable energy, and resilient urban planning.
- Panellists explored scaling carbon credit markets through technology-driven verification, and emphasized the role of blended and impact investing, alongside supportive policies and regulatory frameworks, in de-risking investments and driving sustainable, socially impactful development.



# Key takeaways from Delegates

“ The consensus is clear: sustainability and impact are powerful catalysts for innovation, long-term resilience, and delivering double-digit returns.

A critical theme was the gap between risk perception and reality. We must challenge the current risk perception and reality. We must challenge the current risk profiling of Africa and demand better data to ensure bankable projects.

**Altree Capital**

“ Foundational sectors matter. Beyond high growth narratives, continued opportunities lie in investment into and the development of non-flashy but essential industries – logistics, shipping, manufacturing etc. The shortage of capital for SMEs – particularly those seeking ticket sizes of up to \$5million remains one of the biggest barriers to scaling innovation and job creation. AI adoption presents opportunities for leapfrogging, productivity and democratisation of knowledge.

**Principles for Responsible Investment**

“ At **AFSIC - Investing in Africa** this year, one theme came through clearly in our investor conversations: DFIs (Development Finance Institutions) continue to play a vital role in de-risking early investment and helping build the foundations of Africa's EV ecosystem.

**Kofa**

“ The “anchor” capital of PE (infra, logistics, banking) is starting to meet the “spark” capital of early VC. Two worlds that rarely meet but must, if we want scalable outcomes.

**Quona Capital**

“ Two themes stood out: Liquidity - investors are seeking shorter-duration strategies that complement traditional private market allocations, offering flexibility without sacrificing yield. Financial inclusion - access to finance remains limited for SMEs and those in their ecosystems: small-scale farmers, suppliers and local entrepreneurs driving growth.

**Challenger Management**

“ Bankability is the bridge: Investors need transparent, verifiable pipelines and robust governance to crowd in institutional capital.

**Africa Climate Ventures**

“ “As investors, we are in the business of risk, what matters is how we structure and manage it. Through asset-backed loans secured by crops, receivables, or inventories, and by embedding ESG covenants that mitigate non-financial and operational risks, we can turn perceived risk into investable opportunity.”

**INOKS Capital S.A.**

“ The stand out theme? Inclusive investment works. When you bring together local entrepreneurs, regional investors, and international partners with aligned incentives, the possibilities shift. Real job creation happens when all voices shape the strategy.

**Diplomate**

“ The panel and networking discussions focused on Africa's most dynamic sectors and themes such as financial inclusion, fintech, agriculture, power & energy. There was discussion of the challenges but also the opportunities. It's clear the continent is leapfrogging traditional systems through digital solutions and innovation to drive sustainable development.

**Financial Services Group**



# Excellent **Networking Opportunities**



## MEET AFRICAN DEALMAKERS EVENT

The Meet African Dealmakers event was a ticketed networking event sponsored by BII and Proparco held at the London Transport Museum, offering a chance to explore 200 years of transport history and engage in high level networking



## EXHIBITION

The AFSIC 2025 networking exhibition ran for two days, giving sponsors and suppliers a platform to raise brand awareness and hold private meetings for introductions and deal-making.



## EVENT AND MEETING APP

The AFSIC Event and Meeting App enabled registered delegates to plan ahead by connecting with others, booking meetings, and creating a personalised agenda up to a month before the event. This facilitated high-quality interactions, while all content sessions and networking opportunities ultimately resulted in meaningful connections that have led to successful partnerships and deals being concluded.



## INVESTOR NETWORKING

AFSIC 2025 offered delegates free-flowing networking sessions to connect with relevant investors and businesses. These dynamic, interactive events boosted engagement and business and investment opportunities.



# AFSIC making Headline News

# 300k

Social Media Impressions

## South Africa Positions Itself as Africa's Digital and Investment Powerhouse

Morolong highlighted South Africa's enduring economic strength despite global uncertainties, describing the nation as "forging ahead, breaking new ground, and inspiring new ways."

DevelopSource News Desk | Perisota | Updated: 16-10-2025 19:48 IST | Created: 16-10-2025 19:48 IST



Speaking at the AFSIC - South Africa Investment Summit in London, Deputy Minister in the Presidency Kenny Morolong underscored the country's growing role as a "gateway and growth engine" for Africa. Image Credit: Twitter (@SAgovment)

# 194k

Website Clicks

The website doesn't make this obvious. It shows an agenda of panels and speakers, like other conferences. But note that there is one track of agenda items that is "Meet the \_\_\_\_\_" which is just a room full of cocktail party tables and a chance to quickly meet a dozen investors of a specified theme, with that theme shifting every hour. Look at the map and you'll see the largest room is full of meeting tables, and the smallest room is for panels.

What you can't see without being an attendee is that the conference app is far more focused on connections and meetings. It still isn't perfect, but it splits the day into 30 minute slots and makes it quite easy to fill those slots with face-to-face meetings.

18 slots on Day 1 and 14 slots on Day 2. 32 possible scheduled meeting times.

In two days I filled all but two or three of those slots with scheduled meetings, but as seen above, collected 42 business cards. In two days I met at least 50 people. I don't have the exact count as not everyone carries business cards, as many people ran out by Day 2, and as this doesn't count the quick catch-up meetings with people I've met before.



# 22k

Social Media Followers

## Africa's Public Markets Push for Scale, Visibility, and Reform

By ANNA LYNDIG | OCT. 28, 2025, 9:21 P.M. | 492

Word count: 1001

As investor interest in African equities continues to rebound, discussions at AFSIC 2025 in London revealed a renewed urgency to modernize, connect, and scale the continent's public markets.

# 11m

Website Impressions

## Citi Economist Sees New Momentum in Africa

By ANNA LYNDIG | OCT. 28, 2025, 4:51 P.M. | 416

Word count: 948

For many investors, the past few years on the continent have been difficult, according to David Cowan, Africa Economist at Citi. "Currencies have collapsed around you. You've had a lot of issue on returns," he said during his session "INVESTING Solo: Where is Africa going? Thinking about Economic and Currency Outlook" at the AFSIC 2025 conference.



# Looking to **Accelerate** **your Capital Raise**

## **350+** **Capital raising Opportunities Worth** **US\$10bn+ Profiled at AFSIC 2025**

- The African Investments Dashboard, Africa's investment portal, is a free digital platform for Africa-focused entities to promote live capital raising opportunities to Africa's leading investors.
- 350+ of the deals listed on the Dashboard were profiled at AFSIC 2025 in the AFSIC Deal Book and in onsite pitching sessions.
- AFSIC 2025 saw the introduction of the 60seconds snapshots: capital raising opportunities pitched in rapid-fire format at the start of the Meet the Investors sessions to optimise investor engagement.



# Why Mandate African Investments

**Mandating African Investments is more than outsourcing a capital raise—it's gaining a strategic partner. The African Investments platforms connects you to a global network of Africa-focused investors at AFSIC and year round, substantially increasing your chances of securing the right type of funding, at the right time, on the right terms.**

## Access to Qualified Investors

African Investments maintains strong relationships with a targeted network of:

- Development Finance Institutions (DFIs)
- Private equity and venture capital funds
- Private credit funds
- Impact and ESG-focused investors
- Sovereign wealth funds
- Corporate investors

Your project is showcased directly to decision-makers actively investing in Africa.

## Enhanced Deal Visibility

Mandated companies benefit from:

- Inclusion in the AFSIC Deal Book (shared with hundreds of investors pre-event and throughout the year)
- Pre-arranged one-to-one meetings with investors at AFSIC
- One-to-one mailouts to matched global investors year round
- Priority slots in "Meet the Investor" sessions and pitch rooms

These benefits significantly increase your exposure to a broad range of capital providers.

“ AFSIC – Investing in Africa was truly transformational for Falcon Aero. Through the event's networking sessions and the African Investments Dashboard, we connected with a leading institutional investor who shared our vision for scaling sustainable aviation services across Africa. Within a year of meeting at AFSIC, we successfully closed a USD 10 million investment round that is now helping us expand operations in Africa and beyond.

**Falcon Aero**

“ The African Investments Dashboard is one of the best places to list and get yourself known to the community for investing in Africa.

**Africa Eats**

“ The event goes beyond the physical meeting and the African Investment Capital raising services allow for investor introductions year-round.

**asc impact**

“ We have mandated African Investments to introduce us to investors for our two capital raising projects. To date we have been inundated with investor introductions and during the event my schedule is booked out with meetings with investors. African Investments are the right partner to take onboard for your capital seeking needs.

**Skywolffe**

“ Africa accounts for the majority of the world's fastest growing economies. But the institutional infrastructure for investors is simply not there. African Investment's work is therefore so important in facilitating the network that is the lifeblood of investing in Africa and to facilitate the capital that will be crucial for its development. Being able to access such a wide variety of transactions, and be introduced thereafter, helps to create an investor-friendly atmosphere that creates the conditions for capital penetration.

**TLG Capital**

“ I have been using the African Investments dashboard for the last 4 years. I find it to be an incredibly useful tool enabling me to sit at my desk and understand all the business opportunities available to me as an investor.

**Aavishkaar Capital**

“ We have been really happy with the African Investments Dashboard and as investors have taken advantage of all the deal flows that are coming from the dashboard to source deals. It has also helped us to source and connect with investors and potential borrowers.

**Cauris Finance**



” On behalf of the **DTOS Group**, I would like to thank you and the entire AFSIC team for an excellent event and for your outstanding support throughout. We were very pleased with the experience — it proved highly productive, with multiple promising leads to follow up on.

AFSIC 2025 has certainly been a great success, and we are already looking forward to participating again next year. We would also welcome the opportunity to work even more closely with the organisers to build on this year's achievements and explore new ways to contribute to the event's continued growth.

Thank you once again for the professionalism with which AFSIC was delivered.

**Victor Lagesse, DTOS**

” What an incredible two days at **AFSIC - Investing in Africa!** We are thrilled that our team was in the thick of it, with a special shout-out to Francky Rakotondrina for his insightful contributions on the Fintech & Innovation Panel: Digital Africa is Now. It was a fantastic experience attending with our colleagues.

**John W Fooks & Co**

# Sponsor/exhibit at AFSIC 2026



## Why sponsor AFSIC 2026



- Join the largest Africa-focused investment event
- Meet the right decision makers
- Generate new and valuable leads
- Maximise exposure onsite and across our extensive digital channels
- Benefit from huge exposure via media partners

Enquire now: [sponsors@afsic.net](mailto:sponsors@afsic.net)

” We had a fantastic session at **AFSIC 2025**, where six startups supported through Growth Gateway accelerators pitched their innovative solutions across e-mobility, climate-smart agriculture, and green financial services.

**Growth Gateway**

” Huge congratulations to you and the AFSIC team for pulling off such a remarkable event as always. It was incredibly well-organised, engaging, and impactful from start to finish.

I am truly glad that the UK-Ghana Chamber of Commerce could be part of this year's success.

The Ghana Country Summit was a great highlight for us, and the level of participation and engagement throughout the conference was really impressive.

Our delegates left feeling energised and inspired by the opportunities AFSIC continues to create.

**Sara-Adelaide UK Ghana Chamber of Commerce**



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**Africa's investment event**

**Join us at AFSIC 2026**

13th - 14th October

Park Plaza, Westminster, London

For more information visit  
**[www.afsic.net](http://www.afsic.net)**